



Arby's Signs Development Agreements for 10 New Restaurants in Canada

ATLANTA (May 4, 2017) – Arby's, America's leading Fast Crafted® restaurant brand with more than 3,300 restaurants worldwide, today announced it signed development agreements to build 10 new restaurants in Canada over the next three years. The restaurants are expected to create a total of 250 to 300 new jobs.

This marks the largest expansion in Canada for Arby's since 2009 and signals that Arby's is ready to begin aggressive restaurant development growth in Canada, where it currently has 65 restaurants.

"These new development agreements demonstrate a strong level of confidence in Arby's," said Greg Vojnovic, Chief Development Officer of Arby's Restaurant Group, Inc. (ARG). "Canada is a market where we see significant growth potential, particularly in Vancouver and Toronto."

Development agreements were signed with Mazhar Malik and Santosh Menon to open an initial five restaurants in Calgary, Daljit Singhrai to open four additional restaurants to his current portfolio of Arby's in Vancouver, and Gloria Holliwel to open one additional restaurant to her current portfolio of Arby's in Edmonton.

Restaurant development remains a top priority for Arby's. In 2016, Arby's opened 60 restaurants across the company's global system and achieved net-positive restaurant growth for the first time since 2008. In the first quarter of 2017, ARG signed 29 development agreements for the building of 86 new restaurants in the company's U.S. system.

In the United States, Arby's has achieved 26 consecutive quarters of same-store sales growth and has outperformed the industry for more than 17 consecutive quarters^[1]. Since 2012, the average sales from an Arby's restaurant has surged more than 25 percent to over \$1.1 million.

Arby's remains on track to achieve \$4 billion in system sales by the end of 2018 – a goal that the company set in 2014.

¹ Source: The NPD Group/SalesTrack® Weekly reports same-store sales collected weekly from 45 of the larger Quick Service Restaurant chains from Q1 2013, to Q1 2017, ending April 2, 2017.

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About Arby's®

Arby's, founded in 1964, is the first nationally franchised sandwich restaurant brand, with more than 3,300 restaurants worldwide. The Arby's brand purpose is "Inspiring Smiles Through Delicious Experiences®." Arby's restaurants feature Fast Crafted® service, a unique blend of quick-serve speed and value combined with the quality and made-for-you care of fast casual. Arby's Restaurant Group, Inc. is the parent company of the franchisor of the Arby's brand and is headquartered in Atlanta, Ga. Visit Arbys.com for more information.

With the current growth and momentum of the brand, Arby's is actively seeking new franchisees. To learn more about available markets and requirements, visit ArbysFranchising.com

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